### ORACLE CUSTOMER CASE QUISTOR + VANDERLANDE

### Quistor moves Vanderlande's business heart to growth platform Oracle Cloud



**PREPARED BY** 

QUISTOR



For growing businesses, a cloud first strategy is increasingly important. This is because one of the major benefits of the cloud is scalability. This allows your IT system to grow along with your future, such as an increasing number of users and transactions that take place within your company. Vanderlande, market leader in the field of automated logistics processes, also saw the growth advantages of Oracle Cloud and called in Quistor. Moving your system to the Oracle Cloud is something best left to the Oracle specialists. Especially when it comes to the beating heart of your logistical and financial processes: the JD Edwards application.

JD Edwards is a modular integrated system and supports as an ERP application with built-in modules purchasing processes, sales processes, production, and financial processes.

The application is multilingual and set up for multiple countries and currencies. It is the backbone of Vanderlande With 1000+ users worldwide, 300/400 of whom work simultaneously, and must therefore respond quickly and be able to guarantee the continuity of processes.

### Future-proof through cloud scalability

Vanderlande supplies automated logistics systems to airports, distribution centres, logistics companies and parcel delivery companies worldwide. JD Edwards ran on-premises for years, but Vanderlande was starting to feel the limits of on-premise.

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"We saw signs that the database was running too tight and because we were growing, we also expected an increase in transactions for the future, which requires good performance from your IT system," says Wino Verschoor, manager of Business Information Systems at Vanderlande. "The key word here is scalability. This is the main reason for us to move to the cloud," adds colleague René van Sandijk, head of IT at Vanderlande. JDE was still running in an IBM environment, which was about to be phased out. When you move to an Oracle environment, you are assured of a database that is strong in computation and data processing. An additional advantage is that costs of local hosting can be eliminated immediately. Posing an example could be housing the machinery and the purchase or lease of hardware.

### The transition from JDE to the Oracle Cloud Infrastructure

After Vanderlande had carefully researched parties who could deliver the right Oracle know-how, the company cut the Gordian knot and appointed Quistor to guide and execute the process.



## "Everything had to go from an IBM database to an Oracle database"

The transition of JDE to the Oracle Cloud Infrastructure is a challenge that Quistor gladly accepted. Despite the complexity of the project and previous obstacles being made transparent, Quistor tackled the challenge head on with extreme confidence. Due to the necessary continuity of everyday business processes, it is vital to an organisation that a businesscritical application like JDE cannot have more downtime than is strictly necessary. The project was a typical Lift & shift, in which the JDE application would literally be moved from one environment to another, of course that sounding easier than it is. Michel Sluymers, Sales Director of Quistor: "Everything had to go from an IBM database to an Oracle database. That environment looks different, and it all had to work again, of course.

The complexity of the project therefore lies in two important pillars: the migration and the integration of the application and its interfaces."

"The project touched almost all facets of their own applications. Despite that, we were able to bring the project live successfully in a short space of time, due to an excellent planning and with limited impact on production," said Michel Sluymers.

### Unburdened and a partner for the future

With JD Edwards in the cloud and a managed services contract with Quistor, Vanderlande is not only fully unburdened, but also has a transparent partner for the future. Michel Sluymers:



# "An important aspect is Quistor's knowledge, expertise and proactive approach"

"Quistor also wants a long-term partnership with an end-customer. We are not an hour bill factory; we are really into taking a customer to the next level. We find it important that we can work together in good times, but also that we know how to find each other in bad times. That you keep each other openly and honestly informed about what is going on within the company and what the future plans are. We can then work together and Quistor can offer a solution."

### A scalable and future-proof platform

In addition, Quistor is quite pragmatic. Wino Verschoor of Vanderlande: "An important aspect is Quistor's knowledge, expertise and proactive approach. Quistor carried out extra work without any discussion and provided extra capacity when needed. Even when it was not calculated. As a result, we were able to get quite a bit of work done. Later, of course, there was room for feedback from both sides."

"With the migration from JD Edwards to OCI, Vanderlande has a scalable and future-proof platform that grows with the success of the market-leading organization.





Prior to the migration project successfully carried out by Quistor, we conducted a proof-of-concept together with Vanderlande. This joint step contributed to granting trust to OCI as a platform for supporting business critical applications, such as JDE." Thus, Wilfred Scholman, Country Leader Oracle Netherlands.

#### **About Quistor**

As a Managed Services Provider and Oracle Platinum Partner, Quistor provides daily IT consulting services to more than 250 international customers using JD Edwards, Oracle Infrastructure as a Service, Oracle Platform as a Service, Oracle Autonomous Data Warehouse, Oracle Analytics Cloud and NetSuite.

Would you like to know more about Oracle Cloud Platform?

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